



NEW HAMPSHIRE NEXT GENERATION PROGRAM & RECEPTION

Thursday, April 2, 2009
Martha's Exchange

185 Main Street ♦ Nashua, NH ♦ Tel: +1 603 430 8600

Program Agenda

5:30 – 6:00 pm	Registration
6:00 – 7:15 pm	Speaker Presentation
7:15 – 8:30 pm	Networking Reception

Bringing the Box Back to Life

Creating Opportunity with the Redevelopment of Second Generation Retail

Please join the New Hampshire ICSC Next Generation committee for an engaging discussion regarding redevelopment opportunities in New Hampshire. This program is designed to attract and educate retail real estate professionals who have an interest in learning more about the evolving retail industry in the area. As a result of the recent shift in economic growth across the nation, numerous retailers are closing stores or going bankrupt, and new developments are being delayed even put on hold indefinitely. Despite this downturn in the economy, many retailers and developers are seizing the opportunity to redevelop existing shopping centers in the suburban and urban markets. Our program will focus on understanding the retail climate in New Hampshire and the methods that retailers and developers are employing to create new opportunities from within existing retail centers. This event will touch on the redevelopment process, the different players integral to that process, the implications on leasing arrangements and generally how retailers are approaching these unique deals.

Don't miss this ICSC educational, networking, and mentoring program specifically designed for retail real estate professionals who are seeking to develop their careers and build relationships in the shopping center industry. The Next Generation program offers retail real estate professionals the unique opportunity to meet and interact with their peers, share experiences, and exchange ideas. Our event welcomes those seasoned professionals who wish to give back to our great industry. ICSC members and non members are welcome to attend. Advance Registration for the program closes three days prior to program date. On-site registration will be available.

Speakers:

Steven Fiedler
Real Estate Manager
Taco Bell

Mary Gamage
Director of Real Estate
Development & Lease Administration
Hannaford Bros. Supermarkets

Dusty McMahan
Vice President
Konover Development
Corporation

New Hampshire Next Generation Committee:

Jackie Chamberlain, ICSC New Hampshire Next Generation Program Committee Chair, Hallmark Cards ♦ Michael A. Branton, KeyPoint Partners ♦ Robert P. Clarke, Allen and Major Associates Inc. ♦ Deborah J. DiMeo, The Wilder Companies ♦ Alicia Dunstan, Terracon ♦ Elizabeth McCormack, Cleveland, Waters and Bass, P.A. ♦ Chris McMahon, NAI Norwood Group ♦ Karen Pollard, City of Rochester, NH ♦ Paige T. Quigley, The Wilder Companies ♦ Tyler Sterling, Hannaford Bros. Co. ♦ Jason Wilkinson, LFR Inc.

THANK YOU TO THE FOLLOWING COMPANIES WHO HELPED TO SPONSOR THIS EVENT



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Register now at www.icsc.org

Registration Fees :

	Advance Fee	On-Site Fee
Member:	\$25	\$40
Non-Member:	\$40	\$55

* There are no refunds or cancellations.

ICSC Meeting Contact:
Priscilla Martillo +1 646 728-3685

Fax completed form to :
(732) 694-1800

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Name _____		
Company _____		
Address _____		
City _____	State _____	Zip _____
Telephone () _____		Fax () _____
Your membership I.D. # _____		E-mail _____

METHOD OF PAYMENT

☐ Check or money order made payable to ICSC for \$ _____ ☐ MasterCard ☐ VISA ☐ Amex ☐ Discover

Name (as it appears on credit card) _____	Signature _____
Credit Card Number (include all digits) _____	Expiration Date (month/year) _____

For registration instructions, see reverse. Duplicate form for additional registrations.

► HOW TO REGISTER

Complete the registration form on the reverse side and use one of the following to send in your form. For fastest registration visit us online at www.icsc.org or fax this form. Advance registration is encouraged.

Fax: +1 732 694 1800 (Credit card registrations only)

Online: www.icsc.org (Credit card registrations only)

Mail: International Council of Shopping Centers
P.O. Box 26958, New York, NY 10087-6958

► ON-SITE REGISTRATION

Checks and credit cards (MasterCard, VISA, American Express, Discover) are the only form of payment accepted when you register on-site. No cash accepted on-site. Make checks or money orders payable to ICSC.

► REGISTRATION DEADLINE

All registrations, including fax registrations, must be received at ICSC by 12:00 noon ET three business days before the meeting. *No refunds or cancellations will be given at any time.*

► INFORMATION

If you have any questions regarding meeting registration, please call the **ICSC Information Center** at +1 646 728 3800. For information about the program, call the ICSC Meeting Contact listed on the reverse side.

For directions to the site, please contact the venue at the phone number provided on the reverse side.

Any disabled individual desiring an auxiliary aid for this meeting should notify the ICSC Meeting Contact listed on the reverse side at least two weeks prior to the meeting.

Members and non-members are welcome to attend.